Getting to know Medicare
A guided tour and introduction

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Today we’ll cover:

- Who is eligible for Medicare
- Medicare enrollment periods, explained
- Understanding your Medicare options
- Helpful resources
Are you eligible for Medicare?

You’re eligible for Original Medicare (Parts A and B) if:

- You’re at least 65 years of age (even if you still work)
- You’re under 65 and qualify due to a disability or other special circumstance
- You’re a U.S. citizen or a legal resident who has lived in the U.S. for at least 5 consecutive years

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Medicare enrollment periods, explained

**Initial Enrollment Period**
If you’re enrolling in Medicare for the first time, you have an Initial Enrollment Period (IEP) that begins 3 months before and ends 3 months after you turn 65. It begins and ends 1 month earlier if your birthday is on the first of the month.

**Annual Enrollment Period**
Oct. 15 – Dec. 7
During the Annual Enrollment Period (AEP), you can add, drop or switch your Medicare coverage.

**Open Enrollment Period**
Jan. 1 – March 31
If you already have a Medicare Advantage (MA) plan, you may enroll in another MA plan or go back to Original Medicare during the Open Enrollment Period (OEP). You may only make 1 change within the period.
A Special Election Period (SEP) is an opportunity to enroll in, change or drop your Medicare Advantage or Part D prescription drug plan (PDP) outside of the AEP due to a qualifying life event—without penalty. You generally have 2 months after the month of the qualifying event to make a switch, though specific dates will vary for each person's situation. Qualifying life events may include:

- You’ve been diagnosed with a qualifying chronic health condition.
- You’ve moved to a permanent residence outside of your current MA plan service area.
- You qualify for Extra Help.
- You’re retiring and losing employer coverage.
- Your plan is not renewing its contract with the Centers for Medicare & Medicaid Services (CMS) or intends to stop providing benefits in your area at the end of the year.
Understanding your Medicare options

To help you decide the best fit for you, here is an overview of the Medicare options and what each one covers.

Step 1

Enroll in Original Medicare—offered by the federal government.

Part A helps pay for hospital stays and inpatient care.

Part B helps pay for doctor visits and outpatient care.

- If you don’t enroll in Part B when first eligible, you’ll pay a penalty if you sign up later. The penalty increases yearly and is for life.
- If you cancel Part B coverage, you won’t be able to re-enroll until the next January—and re-enrollment may come with a penalty.
Understanding your Medicare options

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Step 2: After enrolling in Original Medicare, you can explore additional coverage—offered by private companies.

Option 1: Switch to a Medicare Advantage plan.  OR  Option 2: Add one or both of the following to Original Medicare.

Medicare Part C (Medicare Advantage) is made up of Part A, Part B and can include Part D (prescription drug coverage) as well as additional coverage.

Medicare Part D is a stand-alone prescription drug plan.

Medicare Supplement insurance (Medigap) plans help pay for some of Original Medicare’s out-of-pocket costs.
Benefits not available through Original Medicare (Parts A and B) include:

- Most prescription drugs
- Long-term care
- Most care outside of the U.S.
- Eye exams, glasses and contact lenses
- Gym memberships and wellness benefits
- Hearing exams and hearing aids
- Help with activities of daily living, like eating and bathing
- Routine dental exams, cleanings and X-rays
- Personal expenses during hospitalization, like a phone and TV
- Hospital and psychiatric hospital stays (beyond a set number of days)
- Help with activities of daily living, like eating and bathing

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A few advantages of Medicare Part C

• Offers the same coverage as Original Medicare and may include the additional benefits mentioned on the previous page

• Can include medical and prescription drug coverage in one plan, also known as Medicare Advantage prescription drug (MAPD) plans

• May have lower out-of-pocket costs than Original Medicare
## Types of MA plans

<table>
<thead>
<tr>
<th>Health maintenance organization</th>
<th>Preferred provider organization</th>
<th>Private fee-for-service</th>
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<tbody>
<tr>
<td>With a health maintenance organization (HMO), you have a large network of providers and generally have to stay within the network, which helps keep your out-of-pocket costs in check.</td>
<td>A preferred provider organization (PPO) offers a large network of healthcare providers and the flexibility of going out of network for care, although you may pay more.</td>
<td>You may have more freedom to choose providers with a private fee-for-service (PFFS) plan, but a network arrangement may still apply. Providers who accept Medicare must bill the plan per its terms and conditions.</td>
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</table>
If you choose an MA plan without prescription drug coverage, you cannot enroll in a stand-alone PDP too.

You are not required to enroll in Part D, but there is generally a penalty of 1% of the average monthly premium for each month you delay enrollment.

Every plan with prescription coverage has a formulary—a list of drugs it covers.

If you choose an MA plan without prescription drug coverage, you cannot enroll in a stand-alone PDP too.

What you need to know:
Drug tiers, explained

Prescription drugs are organized into tiers according to cost. Tier 1 is the lowest cost and Tier 5 is the highest cost. So plans may offer their best pricing on Tier 1 and 2 drugs.

<table>
<thead>
<tr>
<th>Drug tiers*</th>
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<tbody>
<tr>
<td>Tier 1</td>
<td>Preferred generic</td>
</tr>
<tr>
<td>Tier 2</td>
<td>Generic</td>
</tr>
<tr>
<td>Tier 3</td>
<td>Preferred brand</td>
</tr>
<tr>
<td>Tier 4</td>
<td>Nonpreferred</td>
</tr>
<tr>
<td>Tier 5</td>
<td>Specialty tier</td>
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</tbody>
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* Certain plans may include a 6th tier. Please refer to the Summary of Benefits for more information.
# Coverage stages for PDPs and MAPD plans

There are 4 coverage stages over the year that may affect how much you pay out of pocket for your medicines. The cycle starts over at the beginning of each plan year. Depending on the medications you are on, you may not go through all of the stages.

<table>
<thead>
<tr>
<th>Stage 1</th>
<th>Stage 2</th>
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<tbody>
<tr>
<td><strong>Deductible</strong></td>
<td><strong>Initial coverage</strong></td>
</tr>
<tr>
<td>You pay 100% of your prescription costs until you meet your plan’s deductible. You may have a reduced deductible or no deductible depending on the plan you choose in your area.</td>
<td>You are generally responsible for copays or coinsurance, and your plan covers the rest until your shared drug costs total a certain amount.</td>
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<tr>
<th>Stage 3</th>
<th>Stage 4</th>
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</thead>
<tbody>
<tr>
<td><strong>Coverage gap (donut hole)</strong></td>
<td><strong>Catastrophic coverage</strong></td>
</tr>
<tr>
<td>When you are out of the initial coverage stage, the coverage gap begins. You may have to pay a higher percentage of your prescription costs until your total out-of-pocket costs reach a specified amount.</td>
<td>Once you reach the coverage gap limit, you pay $0 for the remainder of the year.</td>
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Medicare Supplement insurance plans

- Also called Medigap plans
- Works to supplement Original Medicare and help pay some of the deductible, copays, coinsurance and excess charges that are not paid by Original Medicare
- Not limited to a provider network

Please note that a Medicare Supplement is not the same as Medicare Advantage. It can only be added to Original Medicare.
Special Needs Plans

If you have Original Medicare and meet the eligibility requirements, you may be able to enroll in a Medicare Special Needs Plan (SNP) that offers coverage to meet specific needs.

- Dual Eligible Special Needs Plan (DSNP): You may be eligible if you qualify for both Medicare and Medicaid.

- Chronic Condition Special Needs Plan (CSNP): You may be eligible if you have a qualifying chronic condition, such as diabetes, heart disease or a chronic lung disorder.

- Institutional Special Needs Plan (ISNP): You may qualify if you need or have an expectation of needing care in a long-term care or skilled nursing facility, an intermediate care facility for people with intellectual disabilities, or an inpatient psychiatric facility for at least 90 days.
Additional programs that offer assistance

**Medicare Savings Programs**
A Medicare Savings Program (MSP) can help you save money on some or all of your Medicare Part A and Part B costs like premiums, deductibles and coinsurance. There are 4 types of MSPs and they vary on what they cover and qualification requirements.

**Extra Help**
The Extra Help program can help you pay for some or all of your Medicare Part D costs, including deductibles and copays. You must continue to pay your Medicare Part B premium.

**Medicaid**
Medicaid is a joint federal and state program that provides health insurance to some individuals and families who qualify due to income, age or disability. If you qualify for both Medicare and Medicaid, you are dual eligible and may get benefits from both.
<table>
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<tr>
<th>Factors to consider when choosing coverage</th>
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</thead>
<tbody>
<tr>
<td><strong>Cost</strong></td>
<td>How much will you pay for premiums, deductibles, coinsurance and copayments?</td>
</tr>
<tr>
<td><strong>Coverage</strong></td>
<td>Does the plan include prescription drug coverage or other additional coverage?</td>
</tr>
<tr>
<td><strong>Network</strong></td>
<td>Do your doctors, hospitals, pharmacies and other providers accept the plan?</td>
</tr>
<tr>
<td><strong>Convenience</strong></td>
<td>Are you required to submit claim forms and other paperwork? Can you get prescriptions by mail?</td>
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<tr>
<td><strong>Health history</strong></td>
<td>How often have you needed care in recent years? Do you have a chronic condition requiring ongoing care?</td>
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<tr>
<td><strong>Health future</strong></td>
<td>Your health may change. Consider what your future medical needs may be.</td>
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Visit www.shiphelp.org/about-medicare/regional-ship-location or scan the QR code with your phone or tablet’s camera for Medicare resources and to contact your State Health Insurance Assistance Program.
Helpful resources

- www.medicare.gov
- The “Medicare & You” handbook from CMS
- “Choosing a Medigap Policy: A guide to health insurance for people with Medicare,” from CMS and National Association of Insurance Commissioners
Thank you for your time and attention

For more information, please visit Humana.com/Medicare101
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